



### **Pallet Sorting**

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### **Pallet Repair**

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### **Pallet Dismantling**

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### **Pallet Production**

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February 2011

## **Cekamon Saws Newsletter**

This news letter informs you about our latest developments. This Newsletter contains a Case Study, information about how much your employees lifts per hour and the optional camera with monitor on our PalletSaw W

### **In this newsletter:**

- >> Cekamon Saws builds sustainable building
- >> Don't lift to much, reduce the physical strain
- >> The benefits of a camera and monitor on the PalletSaw W

### **>> Case study**

Axel Ulrich, a company situated with multiple locations in the Magdebrug (D) area, wanted to improve there efforts on repairing Euro Pallets. Simultaneously they were also looking to simplify the sort- and repair of 20 different kinds of pallets. At the same time Ulrich still has a 1997 Cekamon PalletSaw type B which is used on a daily base.

### **Company visit:**

Part of the search for the correct solution was a company visit at DanPal Denmark. Together with the Ulrich family we viewed at Danpal the Cekamon R2 Repair line. The Ulrich family was very impressed by the stories of DanPal. In Denmark they heard that, since purchasing the Cekamon R2, the employees no longer suffered from back pain. Absenteeism as a result of physical (back) complaints reduced to nearby nil.



Beside the positive effects on absenteeism, production increased by 30 – 40 %.

### **Ulrich chooses Cekamon Saws**

After visiting Denmark the Ulrich family was convinced. They purchased a Cekamon R2 repair line for Euro pallets and a Cekamon SRM4 sort- and repair line for mixed pallets. Both were installed in January 2011.



If you want more information about this or other lines, please [contact](#) us

## **>> Sustainable entrepreneurship with Cekamon Saws is profitable**

Many studies show that sustainable entrepreneurship saves you money and on top that also brings you customers. Cekamon Saws is glad to work with you.

The benefits of the Cekamon Sort- and Repair lines:

- Savings on wood costs. Our October newsletter discussed how you can save money by recycling timber.
- Reduction of absenteeism.
- The Cekamon Saws machines last longer than other machines. Take for example Ulrich's PalletSaw type B as mentioned above. Not only this one but also the first machines from 1995 are still in use with complete satisfaction. As a result of this longevity these machines save the environment and the expenses on the constant purchase of new machines.

## **>> The benefits of a camera and monitor on the PalletSaw W**

One of the options for the PalletSaw W is the camera with monitor. With this option the sawing table can easily be adjusted to the desired height. Your employee sees on standing height whether the sawing table is adjusted correctly or not. A light grey PVC background, which is included, provides the necessary contrast.



## >> How much does absenteeism cost??

Research on absenteeism shows us that a substantial part of it is caused by either accident or heavy physical strain. The absence of an employee costs a lot of money. For example: with 15 employees and approximately 5% absenteeism costs could be more than € 30.000,- on a yearly base. With 50 employees, this rises quickly to € 100.000,- a year. Cekamon Saws is gladly willing to work with you on a save work environment. For example with our R2 Repair line or our SRM3 Sort- and Repair line. Our October newsletter showed already several options to reduce your work accidents.



## >> Don't lift too much, reduce the physical strain

As mentioned earlier, absenteeism costs a lot of money. Besides that there are other risks. When one of your employees suffers a permanent injury as a result of long term physical strain, you could be sued. The Cekamon R2 Repair line helps you to reduce the physical strain.

A Calculation:

### Case 1: Repairing pallets the classical way (with reciprocating machines)

To be able to repair a pallet, your employee lifts 55 Kg on average every 4 minutes.

Calculation:

(Number of repaired pallets/hour) \* (average number Kg lifted) = (lifted number of Kg/hour)

In this case  $15 * 55 \text{ Kg} = 765 \text{ Kg/hour}$

### Case 2: Repairing pallets with the Cekamon R2 repair line

With this system one employee prepares the pallet by taking out the broken parts while the second employee replaces these parts. On average they lift 7 Kg per pallets every 70 seconds.

Calculation:

$55 * 7 \text{ Kg} = 385 \text{ Kg/hour}$



## >> Cekamon Saws builds sustainable building

Next to our current location we are building a new building. In its design there is, just like in our own designs, a lot of attention for sustainability. For example: this building is equipped with under floor heating which uses groundwater instead of gas. This is possible by using geothermal heat. In this way we save gas consumption and the environment. On the current planning the new building is planned to be ready approximately march 2011.



Soon we would like to show you, in our new building, how it is possible to sort and repair 300 pallets per hour.

### Request for information

If you want to start saving thousands of Pounds a year in pallet costs and pallet wood purchases, contact us for a tailor-made offer!

[Request](#)

### Route



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